

# ADVISING GUIDE

## **Marketing Concentration**

MBA Program Advising Form

# **Prerequisite Required**

#### **PREREQUISITE COURSES**

Any Statistical Concepts and Terminology like course

Any Business Concepts like course

## **Required Courses**

#### **REQUIRED COURSES (12 credits)**

MBA 607	Strategic Marketing Mgmt.	3 Credits
MBA 609	Management of Production & Operations	3 Credits
MBA 681	Int'l Business & Leadership	3 Credits
MBA 684	Managerial Economics	3 Credits
MBA 606	Accounting for Managers	3 Credits
MBA 660	Legal & Ethical Environment of Management	3 Credits
MBA 670	Financial Analysis	3 Credits
MBA 685	Strategic Management & Policy	3 Credits
MARKETING CORE (9 credits)		
MKTG 511	Integrated Marketing Communications	3 Credits
MKTG 521	Business-to-Business Marketing	3 Credits
MKTG 591	Consumer Behavior	3 Credits
SELECT ONE OF THE FOLLOWING (3 credits)		
MKTG 531	Sales Management	3 Credits
MKTG 541	Consumer Insights	3 Credits
MKTG 553	Digital Marketing Analytics	3 Credits
MKTG 554	Content Marketing	3 Credits
MKTG 555	Mobile Marketing	3 Credits
MKTG 561	Entrepreneurship Marketing	3 Credits
MBA 620	Negotiations & Meditation	3 Credits
* Schedule subject to change. Schedule based on on-campus students		

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